

HUNTER TROMBETTA

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OBJECTIVE

To leverage approximately 4 years of sales and marketing experience, complimented by high-level technological competencies, to assist my employer in building customer relationships, market share, and revenue growth.

EDUCATION

Appalachian State University

December 2017

Bachelor of Science in Business Administration

Marketing major with concentration in Professional Selling

- Sales courses: Professional Selling, Advanced Sales, Sales Internship.
- Competed in Sales Role Play competition at American Marketing Association International Conference in New Orleans, March 2017.
- Earned one of two sales role-play competition spots representing Appalachian State University at the International Collegiate Sales Competition in Orlando, November 2017. Selling Citrix virtual desktop and application services, I placed in the top 32 quarter-final group out of 140 competitors.

EXPERIENCE

Leasing Assistant – Boone High Country Rentals

February 2017 to present

- Collaborated closely with other members of the leasing team to stay on track to be fully leased by July 2017.
- Achieved leasing goals of 100% before the 17-18 leasing cycle while being the showing agent of 70-75% of showings, around 560 beds in the program. Goal met in early July, 1 month ahead of deadline.
- Delivered a welcoming office environment, timely information and superior assistance to prospects looking for housing.

Sampling Representative – Boars Head Products

August 2016 to February 2017

- Called on Ingle's delis in Western North Carolina providing samples of Boars Head products to store customers and encouraging purchase during their store visit.
- Responsible for scheduling and providing accurate demo and sales reports.

Deli Clerk – Ingles Markets

July 2014 to February 2017

- Ensured a pleasant and accurate experience for customers purchasing deli items.

TECHNOLOGY CAPABILITIES

- Proficient in Microsoft Word and PowerPoint, HTML code, web site hosting.
- Have built multiple computers for varying purposes and functions.